BONNER GENERAL HEALTH

Request for Proposals (RFP)

Mobile Surgical Imaging C-Arm Systems and Associated Services

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RFP No.: RFP-2026-03

Issue date: November 9, 2026

Issuing organization: BONNER GENERAL HEALTH

Project title**:** Mobile Surgical Imaging C-Arm Systems and Associated Services

Funding source: Idaho Rural Health Transformation Program (RHTP), passed through Idaho Department of Health and Welfare (DHW); subgrant RH10539.

Federal award details: Subgrant RH10539 | Assistance Listing 93.778 (per subgrant Scope of Work) | FAIN / federal award identifiers: verify in DHW award records.

1. Invitation and purpose

Bonner General Health invites qualified vendors to submit proposals for the purchase, installation, training, and ongoing support of mobile surgical imaging C-arm systems to support operating room, pain management, orthopedic, vascular, urology, and other fluoroscopic imaging procedures. The selected contractor shall provide equipment, installation, implementation services, clinical applications support, training, warranty coverage, and ongoing maintenance necessary to support the organization's clinical, operational, and strategic goals. The procurement is funded in whole or in part with federal financial assistance and will be conducted in accordance with applicable federal, state, and organizational procurement requirements.

2. Issuing contact and communications

All questions and communications must be directed in writing to: Daniel Holland, Director of Ancillary Service Operations, daniel.holland@bonnergeneral.org, 208-265-1144. Contact with other employees, evaluators, clinicians, board members, or project stakeholders about this RFP is prohibited during the open solicitation unless expressly authorized in writing. Unauthorized contact may result in disqualification.

3. Procurement schedule

Milestone	Date / time / time zone
RFP issued / public notice	11/09/2026
Optional pre-proposal meeting / site visit	NONE
Deadline for written questions	11/23/2026, 4:00 PM, PST
Answers / addenda issued	11/25/2026
Proposal submission deadline	11/30/2026, 4:00 PM, PST
Anticipated evaluation / interviews	12/01/2026 – 12/08/2026
Anticipated notice of intent to award	12/11/2026
Anticipated contract execution / notice to proceed	12/21/2026

The organization may amend this schedule by written addendum. Respondents are responsible for checking [website/portal] for addenda.

4. Scope of work / specifications

4.1 Background:

Bonner General Health ("BGH") is a rural healthcare system headquartered in Sandpoint, Idaho, serving patients throughout northern Idaho and surrounding communities. BGH operates as a Critical Access Hospital and provides a broad continuum of care through hospital-based, outpatient, specialty, and community-based services.

BGH seeks proposals from qualified vendors for one or more mobile fluoroscopic C-arm systems capable of supporting a broad range of surgical and interventional procedures. The organization seeks advanced imaging technology that improves image quality, enhances workflow efficiency, supports radiation dose management, and provides long-term reliability.

The selected solution should support organizational goals through improved imaging performance, operational efficiency, clinician satisfaction, and patient safety.

The organization desires equipment that provides flexibility across multiple procedural settings while supporting future growth and evolving clinical needs.

4.2 Objectives and deliverables:

Clinical Objectives

- Improve image quality and visualization during procedures.
- Enhance physician confidence and workflow efficiency.
- Minimize radiation exposure to patients and staff.
- Support a broad range of surgical and interventional procedures.
- Improve patient safety and procedural outcomes.

Operational Objectives

- Improve equipment reliability and uptime.
- Enhance workflow efficiency in procedural areas.
- Reduce imaging delays and service interruptions.
- Standardize imaging technology where appropriate.

Technical Objectives

- Acquire modern digital flat-panel imaging technology.
- Provide advanced image processing capabilities.
- Support DICOM connectivity and PACS integration.
- Enable future software upgrades and expanded functionality.

Financial Objectives

- Improve equipment longevity.

- Provide predictable warranty and support costs.
- Maximize value and return on investment.

Deliverables

The proposed solution should support:

- Mobile C-Arm System(s)
- Digital Flat Panel Detector
- High-Frequency Generator
- Integrated Workstation
- DICOM Connectivity
- PACS Integration
- Dose Monitoring Features
- Procedure Presets
- Clinical Applications Training
- Installation and Acceptance Testing
- Warranty Coverage
- Service and Maintenance Support
- Software Updates and Upgrades
- User Documentation

4.3 Tasks / technical requirements:

The proposed solution shall include:

Imaging System Requirements

- Flat-panel detector technology
- High-resolution fluoroscopy
- Digital radiography/image capture capability
- Pulsed fluoroscopy modes
- Variable dose settings
- Last image hold functionality
- Roadmap and subtraction capabilities (if available)
- Multi-position monitor cart
- Battery-powered mobility
- Compact footprint suitable for operating room use

- Advanced image processing capabilities
- Measurement tools and annotation functions

Connectivity and Integration

Support for:

- DICOM Storage
- DICOM Modality Worklist
- DICOM Print
- DICOM Radiation Dose Structured Reporting (if available)
- Integration with existing PACS
- Integration with existing EHR workflows where applicable
- Secure network connectivity

Safety and Regulatory Compliance

- FDA-cleared medical device
- Compliance with applicable IEC standards
- Compliance with applicable radiological safety requirements
- Radiation dose monitoring capabilities
- Preventive maintenance recommendations
- Operator safety features
- Service documentation availability
- Cybersecurity program for connected equipment

4.4 Location and access:

Vendors may provide remote services where applicable. Site visits and on-site work will be conducted at:

520 N. Third Ave.

Sandpoint, ID, 83864

4.5 Schedule and milestones:

Project work shall be completed between 12/18/2026 and 12/31/2027 (exact dates to be determined).

4.6 Interfaces and responsibilities:

The respondent shall identify all network, DICOM, storage, and integration requirements necessary for implementation and operation of the proposed C-arm system. Any required third-party hardware, software, licensing, or connectivity requirements shall be clearly identified.

4.7 Standards and compliance:

The Respondent shall demonstrate compliance with all applicable federal and state healthcare regulations and medical device standards. Respondents shall identify FDA clearance status, applicable IEC certifications, radiation safety standards, cybersecurity capabilities, and any additional certifications relevant to the proposed equipment.

4.8 Alternatives / equals:

Brand names, if any, are used only to establish a quality/performance standard. Equivalent products or solutions may be proposed if the respondent provides sufficient documentation demonstrating equal or better performance. No brand-specific restriction is intended unless justified and approved in the procurement file.

5. Minimum respondent qualifications (pass/fail)

☐ Legally authorized and appropriately licensed to perform the proposed work in Idaho and at the project location.

☐ Demonstrated experience installing and supporting at least three comparable mobile fluoroscopy/C-arm systems within two years.

☐ Qualified project manager and key personnel with relevant credentials and availability.

☐ Ability to meet the required schedule and deliverables.

☐ Acceptable references and evidence of financial and technical capacity.

☐ Disclosure of actual or potential organizational conflicts of interest and any relationship with the organization or project personnel.

☐ Agreement to required federal award contract terms, record access, audit, and applicable compliance requirements.

☐ Not suspended, debarred, or otherwise excluded from federal awards/transactions; organization may verify status in SAM.gov.

Failure to meet a mandatory requirement may result in a proposal being deemed nonresponsive, subject to the RFP and applicable law.

6. Proposal format and required contents

Submit one searchable PDF through email no later than the deadline. Any quote, bid or proposal received after the time and date set for closing at the place designated in the formal solicitation is late, will not be considered. Proposal must be signed by an individual authorized to bind the respondent.

☐ Cover letter identifying respondent, legal name, address, UEI (if applicable), primary contact, and authorized signatory.

☐ Executive summary and understanding of project objectives.

☐ Technical approach / work plan, including methodology, assumptions, risks, quality assurance, and how each requirement will be met.

☐ Detailed project schedule, milestones, and availability.

☐ Firm qualifications, relevant project experience, and at least 1 reference with contact details.

☐ Pricing assumptions, exclusions, escalation provisions, warranty, service levels, and lifecycle costs.

☐ Exceptions, deviations, and requested contract changes (identify each; silence means acceptance of the RFP terms subject to contract negotiation).

☐ Disclosure of conflicts of interest, organizational relationships, gifts/benefits, and any assistance in drafting the specifications or RFP.

☐ Certifications in Attachment B, including suspension/debarment, lobbying where applicable, and compliance with federal/state requirements.

☐ Subcontractor list; identify any substitutions or contingent arrangements.

7. Pricing instructions

Provide a firm, not-to-exceed price or other clearly defined pricing structure for the full scope. State the proposed contract type: [firm fixed price / unit price / other]. Identify all assumptions and separately price optional items. The organization may reject proposals that are materially incomplete or contain unpriced mandatory scope. Cost-plus-a-percentage-of-cost and percentage-of-construction-cost pricing are prohibited for federal-award contracts.

The organization will evaluate price for completeness, reasonableness, and total cost of ownership, including installation, training, maintenance, support, consumables, licensing, freight, and other relevant lifecycle costs. The organization may request supporting cost information or clarification.

8. Evaluation and Award

Proposals will be evaluated using the criteria and relative weights in Attachment C. The organization intends to award to the responsible respondent whose proposal is most advantageous, considering the published evaluation factors and price. The organization may establish a competitive range, conduct written clarifications or oral presentations/interviews, request best-and-final offers, verify references, and negotiate with the apparent successful respondent, if permitted by the RFP and applicable rules. Any material change to the RFP will be issued by written addendum to all prospective respondents.

The organization reserves the right to reject any or all proposals, waive minor informalities that do not prejudice competition, cancel or reissue this RFP, or make no award, consistent with applicable requirements. No contract exists until a written agreement is fully executed by authorized representatives.

9. Federal and other funding requirements

The selected contractor must comply with all applicable requirements flowing down from the RHTP subaward and federal award, including applicable provisions of 2 CFR Part 200, Appendix II; applicable civil rights and nondiscrimination requirements; applicable domestic preference and recovered-materials requirements; record retention and access; and any additional terms included in the final contract. The respondent must identify any inability to comply in its proposal.

The organization is a subrecipient of federal financial assistance and is not the federal awarding agency. The contractor will have no direct contractual relationship with CMS or the U.S. Department of Health and Human Services by virtue of this procurement.

Bonner General Health shall consider all protests in a manner that promotes full and open competition, fairness, and compliance with applicable procurement requirements.

A protest must be submitted in writing to the Chief Executive Officer within five (5) business days of the occurrence giving rise to the protest. The protest must contain a detailed statement of facts, supporting documentation, and the specific relief requested. Bonner General Health reserves the right to request additional information, conduct fact-finding, and consult legal counsel as necessary.

A written decision shall be issued to the protestor. Bonner General Health's decision shall constitute the organization's final administrative determination.

10. Questions, addenda, and protests

Questions must be submitted by the published deadline to the published contact. Responses that modify the RFP will be issued only by written addendum. Respondents must acknowledge all addenda. Proposals submitted in response to this RFP will be treated as confidential during the evaluation and contract award process to the extent permitted by applicable law.

Respondents shall clearly identify any portion of their proposal that they consider proprietary, trade secret, or confidential commercial information. Bonner General Health does not guarantee that any information designated by a respondent will be exempt

from disclosure and reserves the right to disclose proposal materials if required by law, regulation, court order, audit, funding agency request, or other legal obligation.

Pricing, scoring summaries, and the identity of the selected vendor may be disclosed following contract award.

11. Submission instructions

Submit to:

daniel.holland@bonnergeneral.org

520 N 3rd. Ave., Sandpoint, ID, 83864

Subject / envelope marking: RFP-2026-01 — CONFIDENTIAL PROPOSAL.

Deadline: 11/30/2026, 4:00 PM, PST. The respondent bears responsibility for timely receipt.

12. Attachments

- Attachment A — Price Schedule / Cost Proposal
- Attachment B — Respondent Certifications and Disclosures
- Attachment C — Evaluation Criteria and Scoring Weights

ATTACHMENT A — PRICE SCHEDULE

Respondent: [NAME] RFP No.: RFP-2026-01

Line	Description / deliverable	Qty	Unit	Unit price	Extended price	Notes / assumptions
1	[Base scope / deliverable]					
2	[Installation / implementation]					
3	[Training]					
4	[Warranty / support]					
5	[Optional item — price separately]					
6	Annual Service Agreement					
	TOTAL PROPOSED PRICE				$	

Identify all taxes, freight, travel, permits, licensing, recurring costs, escalation, allowances, contingencies, and exclusions. Attach a detailed cost build-up where requested.

ATTACHMENT B — RESPONDENT CERTIFICATIONS AND DISCLOSURES

The undersigned certifies on behalf of [Respondent legal name]:

☐ The information submitted is true, complete, and accurate to the best of the signer's knowledge.

☐ The signer is authorized to submit this proposal and bind the respondent.

☐ The respondent has disclosed all actual, potential, or apparent conflicts of interest and any relationships with the organization, its employees, officers, board members, evaluators, or project personnel.

☐ The respondent did not assist in drafting this solicitation, specifications, or statement of work in a manner that would create an unfair competitive advantage, except as fully disclosed here: [details / none].

☐ The respondent is not suspended, debarred, or otherwise excluded from participation in federal awards or transactions, and authorizes the organization to verify eligibility.

☐ The respondent will promptly notify the organization of any change in the foregoing status before contract award or during performance.

☐ The respondent will comply with applicable federal, state, and local laws and the final contract, including applicable federal award requirements.

☐ The respondent will maintain required records and permit access by the organization, pass-through entity, federal awarding agency, inspectors general, and auditors to records pertinent to the contract as required by law and contract.

☐ The respondent has identified all proposed subcontractors and will not substitute or add material subcontractors without required written approval.

Exceptions / disclosures (attach additional pages): _____

Authorized signature: _____ Printed name/title: _____

Date: _____ Respondent legal name: _____

ATTACHMENT C — EVALUATION CRITERIA AND SCORING

The weights below are an illustrative model. The organization must finalize the factors, definitions, weights, and any pass/fail requirements before issuing the RFP. Do not change weights after proposals are received.

Criterion	Weight	What evaluators should assess
Technical Performance and Imaging Capabilities	25%	Completeness, feasibility, fit to stated requirements, quality methodology, risk management.
Clinical Functionality and Workflow Fit	30%	Comparable projects, demonstrated outcomes, references, continuity of current workflow, facility experience where relevant.
Schedule / implementation plan	10%	Credible milestones, lead times, dependencies, ability to meet required completion date.
Service, Training, Support	25%	Training, service response, regulatory compliance, product support, as applicable.
Price / total cost of ownership	10%	Total evaluated price, completeness, lifecycle costs, assumptions, reasonableness.

Scoring scale (apply consistently): 5 = Excellent / exceeds requirements with strong evidence; 4 = Very good / fully meets with added strengths; 3 = Acceptable / meets requirements; 2 = Weak / partially meets or material concerns; 1 = Poor / significant deficiencies; 0 = Does not address / unacceptable.

Weighted score formula: (evaluator's raw score ÷ 5) × criterion weight. Add weighted scores for total score out of 100. Example: raw score 4 on a 25-point criterion = 20 points.

Criterion	Weight (points)	Raw score 0–5	Weighted score	Evaluator notes / proposal page
Technical Performance and Imaging Capabilities	25			
Clinical Functionality and Workflow Fit	30			
Schedule / implementation plan	10			
Service, Training, Support	25			
Price / total cost of ownership	10			
TOTAL	100			

Lowest evaluated responsive price receives full price points; other proposals receive (lowest evaluated price ÷ proposal's evaluated price) × available price points.

Tie-breaker: Higher functional alignment, then lower evaluated price.

Evaluator certification and individual score sheet

I certify that I have reviewed the organization's conflict-of-interest policy and disclose any actual, potential, or apparent conflict, including financial interests, family/household relationships, employment relationships, gifts, or other interests involving any respondent or proposed subcontractor. I will maintain confidentiality, evaluate only against the published criteria, avoid outside communications, and document scores with proposal-specific evidence.

Evaluator name/title: _____ Signature: _____ Date: _____

Conflict disclosure / mitigation / recusal: _____

Respondent being scored: _____ Proposal received: _____

Individual scores and rationale (attach notes and cite proposal page numbers):

_____

_____

_____

_____

Consensus evaluation record

Evaluation panel members: [names/titles]. Meeting date(s): [dates]. Consensus methodology: [describe]. Record any score changes and rationale; retain original individual score sheets.

Respondent	Mandatory screen	Consensus score / 100	Rank	Disposition / rationale
[Vendor A]				
[Vendor B]				
[Vendor C]				